Local Market Update - June 2024

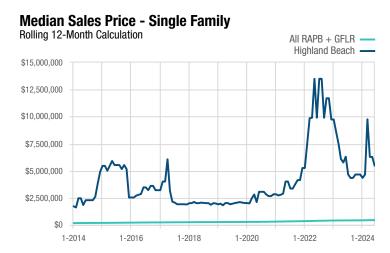


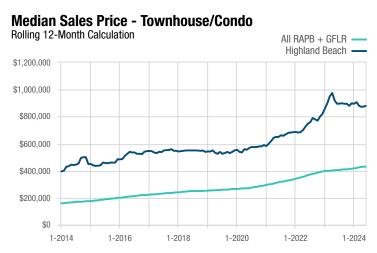
Highland Beach

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	6-2023	6-2024	% Change
Closed Sales	1	0	- 100.0%	2	5	+ 150.0%
Median Sales Price*	\$9,750,000	_		\$6,250,000	\$6,275,000	+ 0.4%
Average Sales Price*	\$9,750,000	_		\$6,250,000	\$10,937,500	+ 75.0%
Dollar Volume	\$9,750,000	_		\$12,500,000	\$54,687,500	+ 337.5%
Percent of Original List Price Received*	92.9%	_		88.8%	89.2%	+ 0.5%
Median Time to Contract	21	_		12	118	+ 883.3%
Pending Sales	1	1	0.0%	4	5	+ 25.0%
New Listings	1	0	- 100.0%	5	8	+ 60.0%
Inventory of Homes for Sale	4	6	+ 50.0%		_	_
Months Supply of Inventory	3.3	5.3	+ 60.6%		_	_

Townhouse/Condo	June			Year to Date		
Key Metrics	2023	2024	% Change	6-2023	6-2024	% Change
Closed Sales	13	10	- 23.1%	67	75	+ 11.9%
Median Sales Price*	\$870,000	\$822,500	- 5.5%	\$945,000	\$885,000	- 6.3%
Average Sales Price*	\$1,009,308	\$1,119,633	+ 10.9%	\$1,415,745	\$1,239,641	- 12.4%
Dollar Volume	\$13,121,000	\$11,196,325	- 14.7%	\$94,854,900	\$92,973,075	- 2.0%
Percent of Original List Price Received*	88.0%	89.0%	+ 1.1%	91.4%	89.8%	- 1.8%
Median Time to Contract	85	107	+ 25.9%	63	80	+ 27.0%
Pending Sales	12	11	- 8.3%	77	83	+ 7.8%
New Listings	23	22	- 4.3%	143	158	+ 10.5%
Inventory of Homes for Sale	77	102	+ 32.5%		_	_
Months Supply of Inventory	6.9	8.6	+ 24.6%		_	_

^{*} Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (-) means no activity to report on for specified time period.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.