

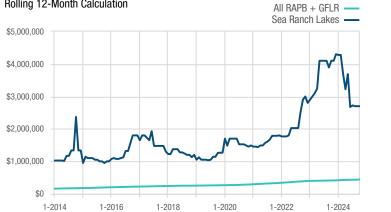
Sea Ranch Lakes

Single Family	October			Year to Date		
Key Metrics	2023	2024	% Change	10-2023	10-2024	% Change
Closed Sales	1	1	0.0%	11	10	- 9.1%
Median Sales Price*	\$4,700,000	\$3,500,000	- 25.5%	\$4,280,000	\$2,700,000	- 36.9%
Average Sales Price*	\$4,700,000	\$3,500,000	- 25.5%	\$4,390,723	\$3,107,500	- 29.2%
Dollar Volume	\$4,700,000	\$3,500,000	- 25.5%	\$48,297,953	\$31,075,000	- 35.7%
Percent of Original List Price Received*	88.8%	77.9%	- 12.3%	89.2%	93.3%	+ 4.6%
Median Time to Contract	109	79	- 27.5%	96	38	- 60.4%
Pending Sales	0	1		11	12	+ 9.1%
New Listings	3	0	- 100.0%	17	17	0.0%
Inventory of Homes for Sale	5	5	0.0%		—	
Months Supply of Inventory	3.1	3.5	+ 12.9%		—	_

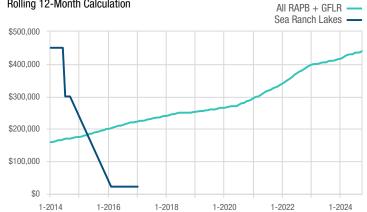
Townhouse/Condo		October			Year to Date	
Key Metrics	2023	2024	% Change	10-2023	10-2024	% Change
Closed Sales	0	0	0.0%	0	0	0.0%
Median Sales Price*					-	—
Average Sales Price*						—
Dollar Volume					_	—
Percent of Original List Price Received*						_
Median Time to Contract						—
Pending Sales	0	0	0.0%	0	0	0.0%
New Listings	0	0	0.0%	0	0	0.0%
Inventory of Homes for Sale	0	0	0.0%			—
Months Supply of Inventory						—

* Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (-) means no activity to report on for specified time period.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.